

# Short introduction - Cabin appearance specialist for airlines, MROs and completion



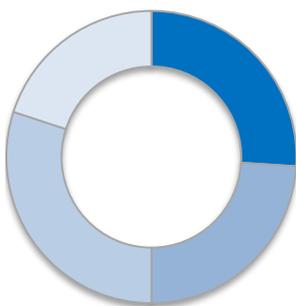
- Flexible niche player
- Technical expertise in field of cabin interiors
- EASA 21J/21G/145
- Based in Hamburg, Germany
- Design, production, repair & testing/certification from one source

## Why customers like to work with us...

- Interior parts design, production, qualification & aircraft integration (minor/major changes)
- Specialist in alternate parts as EPA/PMA for customization, cost reduction or out-of-production incl. integration to aircraft
- Material supply from internal stock or production incl. provisioning
- Project management & lead for multi-party projects incl. project specification and communication incl. technical expertise
- Qualified technology portfolio for plastics, metals, soft furnishing production and testing/certification as standard toolbox

## Our fields of expertise

- **Aircraft cabin flooring** (carpet, seat rail covers, raceways, consumables, door mats etc.)
- **Seating** (dress covers, antimacassars, cushions, spare parts)
- **Soft furnishing** (mattress, curtains, bags)
- **Cabin light** (diffusion lenses)
- **Lining** (side wall/ceiling panels, partitions, bins, lateral light covers)
- **OEM Material supply** (seals, lavatory, covers, carpets, yarn, tapes etc.)
- **Services** (testing & certification, stocking, kitting, logistics)



Our business segments:

- **EASYchange**<sup>®</sup>  
Alternate parts design and supply
- **CUSTOMpart**  
Part design, production & certification
- **SMARTsource**  
Material supply from OEM & market
- **FITrepair**  
Cost efficient repairs with certification

## Customers and market segments

Total base of ~280 customers:

- Global airlines & leasing companies
- Maintenance, Repair & Overhaul (MRO) providers
- Completion/VIP center
- Several global sub-suppliers to the airlines as component manufacturers, floor-to-floor provider etc.